

Why should you use a broker like The Yûgen Group for your private flight needs?

Added value

Our team of experts in private aviation is exclusively dedicated to finding the best aircraft options for your private flight needs. Discover the different private jet models by category and manufacturer and compare the features of the Ultra Long Rave, He Private aviation is within everyone's reach. Anyone can hire a private plane, whether it's for business, a quick daytime meeting, a family trip to a remote destination, or to reach that hard-to-get-to ski resort. But the question everyone is asking is what is the difference between hiring a plane through a broker or directly with an operator? What is the best option?

Operators own their own fleet of private planes and deal with all maintenance and chartering themselves. There are hundreds of thousands of operators working independently all over the world. If you ask for a quote directly from just one operator, you'll only receive one quote based on their planes and base of operations.

Private aviation brokers, like The Yûgen Group, do the work of getting quotes from all available operators to find the one that is best suited to the route and type of plane needed and present the client all the best options. That way, you save time and always get the best price for each flight.

We have a broad knowledge of the private aviation market and many years of experience in the sector, enabling us to always offer the best recommendations on what option to choose and the source, base and requirements of the operators handling each aircraft, having access to over 4,000 planes worldwide. Limitless options. So, thanks to our database and the unbeatable relationships we already have with the operators thanks to the volume of bookings we make, we will always guarantee the absolute best price and service.

Some things you should know that could change the price of each flight:

Positioning

All private planes have a base, which is the airport it is grounded at when not in use either by the owner or an operator. When we're asked to source a plane, first we call in quotes for planes located in the flight departure location and, if there are none available, we look to the nearest airport (which would ultimately cost more due to having to relocate the plane). For instance, if a person wants to fly from Paris to Munich but the broker hires a plane from Barcelona, the end cost of the flight will be much higher due to its location. When hiring with an operator directly, you are limited by the number of planes at their disposal. As brokers, we can source far more available options to try to always nail down a plane at the airport of departure and thus avoid unnecessary costs

Relationship with Operators

The Yûgen Group has a long trajectory of commercial relations with the sector's main operators and entities. Thanks to over 10 years of experience in the sector, we are able to solve any problem or setback. What's more, thanks to the volume of flights we book throughout the year, we have access to better prices and conditions than many of our competitors. We will always find the best and safest operators for your flights, ensuring we always offer the best experiences and most sophisticated service. Avoid time-wasting and trust us to do what we know best.

Bespoke Experiences

Choosing the most convenient airport, the best plane and the best route is something that requires a lot of experience and planning. Consult us so we can offer you that added value and enhance the comfort and swiftness of your travel experiences. Need a driver to take you to each destination or a helicopter transfer to the airport? These services are par for the course for us. We tap into our worldwide network of contacts and drivers to make your trip a simple, efficient experience.

Get in touch with us and we'll offer you a unique experience.

- YÛ 24/7 Coordinator
- Door to door service
- We can schedule flights with just 2 hours' notice
- Constant communication with operations and customer