



## Why use a broker to hire boats? **Always the best crew**

When you hire a boat, it's important to consider a broker instead of doing it yourself?.

### **Why?**

The main goal of a boat rental company is to offer all the market options available for your request, preferences and needs. This search and advice is always at no extra cost to you. Sound and serious companies like The Yûgen Group will present a proposal and comments on what the best option is based on your budget, route, crew, type of vessel and, of course, our experience. We will also help you to make a decision based on the key factor that is the country and flag of each ship depending on the waters you are sailing in. This can affect the price (VAT) or ports of embarkation and disembarkation.

Contact us for an immediate response. We will ascertain boat and crew availability, show you the advantages of each vessel and provide an end-to-end service from the moment you leave home.

The key objective of our company is that you get to switch off and have a unique experience on your chartered journey, so that you'll come back again and recommend us to your family and friends. That way, we'll be able to keep offering a unique service to all of our clients.

### **Who do we cater to?**

The Yûgen Group caters to everyone who enjoys the sea and is looking for a thorough, dedicated ally to whom they can delegate their boating arrangements. We like working with boat owners and people who are renting a boat for the first time, to give them an experience they'll want to repeat with future charters.

The benefits of using a broker or intermediary cannot be compared to going it alone. Thanks to our network and database, we have one-click access to information that could take you days and hundreds of emails to source. Furthermore, we have direct access to crew profiles and their schedules of availability.

In addition, at The Yûgen Group we have many years of experience, which has built up solid relationships with many sector players, and we have an excellent reputation among ship's captains, central agents and boat owners. This is particularly important when renting boats with other flags, in other countries or with crews of different nationalities. We will advise you objectively about local regulations, the best areas for sailing and the local idiosyncrasies.

### **What are the best regions for renting boats?**

Each season of the year, depending on where you are, we will always have a luxury yacht or boat ready for you.

The most popular and most recommendable season for renting boats in the Mediterranean is from May to October. We recommend:

- The Balearic Islands and Spain's Costa Brava
- Côte d'Azur: Monaco, St. Tropez and Cap d'Antibes
- Italy: Eolie Islands, the Amalfi Coast and the Italian Riviera in general
- Corsica and Sardinia
- Schooners and luxury boats in Greece and Turkey
- Croatia and Montenegro

In the colder months in Europe, we always recommend the Caribbean Islands, including the Bahamas and St. Barts.

If you've got the time, we recommend the once-in-a-lifetime experience of visiting the Galapagos, Antarctica, the Asian Seas and the South Pacific.

We also offer charter flights for groups and events anywhere in the world, including arranging all the necessary permits and authorizations.